**dany sigwalt** dsigwalt@gmail.com | 202.420.1707 | knoxville, tn + washington, dc

**PROFESSIONAL EXPERIENCE**

# **POWER SHIFT NETWORK** Executive Director | February 2021-Present

# Co-Executive Director | December 2019-January 2021 Operations Director | February 2016-November 2019

**Organizational Culture & Management:** Worked with a diverse base of youth activists and movement leaders to build resources, training, mentorship, and strategic connections to build campaigns, projects, and collaborations, to seed and incubate climate and environmental justice solutions. Oversaw staff, with a careful eye to directing targeted messaging to a diverse base of stakeholders while maintaining a central organizational narrative and brand. Oversaw hiring, onboarding, performance improvement, and termination processes.

**Membership & Program:** Oversaw Network growth and worked closely with Network Weaving staff to grow membership by more than 30% in a single year, with a special focus on BIPOC and Gen Z-led organizations. Spearheaded and managed Fiscal Sponsorship program and coached, supported, and supervised five smaller organizations’ financial and fundraising programs. Provided strategic coaching and training support to Network Member organizations.

**Training, Mentorship & Support:** Supervised team leads and provide strategic coaching and training support to Network Member organizations. Developed and facilitated training around a variety of critical movement-building skills ranging from facilitation to nonprofit financial management and digital organizing best practices. Grew staff size by 100% within 18 months of organizational leadership.

**Development:** Doubled organizational budget in one year. Worked closely with the board, staff, and allies to increase the individual donor base by 400% in 18 months through a variety of relational organizing approaches, including events (in-person and virtual), small-dollar donors, and major donor cultivation. Furthermore, I ideated and developed an earned income strategy (fiscal sponsorship) that generated 10% of organizational income in the most recent fiscal year.

# **INDEPENDENT CONSULTANT** Principal Consultant | December 2021-Present

**Consulting Services:** Provided training and curriculum design around topics relating to philanthropy, development, leadership development, coaching, as well as anti-racism and JEDI (justice, equity, diversity and inclusion) principles. Clients include New Venture Fund, Beth Grupp + Associates, and Climate Mobilization Fund.

# **FUTURE OF MUSIC COALITION** Events + Operations Manager | January 2015-March 2016

# ­­**Finances & Fundraising:** Maintained bookkeeping, managed accounts payable and receivable, identified vendors, performed foundation prospecting, maintained foundation records, managed donor database, ensured prompt gift-processing communications, processed merchandise sales.

**Event Planning:** Served as logistical lead for annual summit, solicited sponsorships, managed travel logistics for panelists, worked with graphic designers to brand event and produce printed and online materials.

**Board Development:** Prepared board meeting materials, supported drafting bylaws amendments, sent out board meeting reminders, took notes at board meetings.

# **HAGLER FOR DC** Campaign Manager | August-November 2014

**Finance & Fundraising:** Developed budget and managed finances, adjusting expenses to meet fundraising actuals, organized meet & greet fundraisers, crafted email blasts and mailers.

**Field:** Designed and implemented field outreach plan, paying close attention to core constituencies. Performed outreach for volunteers and coordinated the volunteer program. Recruited, hired and managed staff of three: Communications Director, Finance Director, and Volunteer Coordinator.

**Communications:** Created and implemented a full-spectrum communications strategy, including press relations, organized press conferences, designed printed materials, produced social media content across various platforms, managed email blasts.

# **WASHINGTON PEACE CENTER.** Program Manager | September 2011-July 2014 Interim Director | February 2014-May 2014

**Fundraising, Finance & Operations:** Wrote grant proposals and reports, wrote and managed distribution for mailed appeals, reconciled bank accounts, produced quarterly budget reports, supported annual budget creation. Supervised staff and interns, and oversaw board and advisory council recruitment, created integrative volunteer program, grew long-term volunteer base 200%, ran internship program.

**Programs:** Developed Trainers Network program which reached more than 500 local activists and facilitors in its first year. Designed agendas for monthly facilitation skillshares, recruited volunteer facilitators, performed outreach for monthly skillshares, brought together facilitators and activists from across the DC metro area to train community members facilitation tools across various skillsets including anti-oppression, disability justice, campaign planning, organizing, language accessibility and more.

**Communications:** Served as project manager for website and branding overhaul, oversaw production of weekly Activist Alert email blast, managed social media presence, served as editor of biannual print publication, The Washington Peace Letter.

**SKILLS:**

**ACCOMPLISHMENTS + RECOGNITION:**

Atlantic Fellowship for Racial Equity | Fellow | 2021

Pritzker Emerging Environmental Genius | Nominee | 2021

**PUBLICATIONS**

[This Book Will Save the Planet](https://www.quarto.com/books/9780711268876/this-book-will-save-the-planet) published by Quarto Boo**ks |** Author | 2022

[How to Prevent Burnout Among Black Movement Leaders](https://www.yesmagazine.org/opinion/2022/02/23/stop-burnout-among-black-movement-leaders) | Yes! Magazine | February 2022

[“Read up on the links between racism and the environment](https://www.quarto.com/books/9780711268876/this-book-will-save-the-planet)” | New York Times | June 2020

**SPEAKING ENGAGEMENTS**

[“Regrounding: Fighting Colonialism Through Collective Healing](https://www.youtube.com/watch?v=S3jg2038QmI)” | Power Shift 2021 Keynote | April 2021

[“What 2020’s Digital Fundraising Innovation Means For The Future](https://www.netrootsnation.org/nn_events/nn21/what-2020s-digital-fundraising-innovation-means-for-the-future/)” | Netroots | October 2021

[Lessons Learned: A Conversation With ActBlue](https://podcasts.apple.com/us/podcast/lessons-learned-a-conversation-with-actblue/id1457611450?i=1000554861113) | The Brown Girl’s Guide to Politics | March 2022

Roundtable Discussion: Organizing at the Intersections for a Liberated Future | Skoll Global Forum | April 2022

Battling Burnout in Movement Organizations | Grantmakers for Effective Organizations | May 2022

**OTHER EXPERIENCE:**

New Economy Coalition/Black Solidarity Economy Fund | Committee Member | August 2019-Present

New Network | Founding Steering Committee Member | August 2021-Present

Breach Collective | Treasurer | March 2021-Present

Empower DC | Board Vice President/Treasurer | Sept. 2013-Oct. 2017

**EDUCATION:**

Georgetown University | Certificate in Nonprofit Executive Management | 2020

Macalester College | Bachelor of Arts Degree with Majors in American Studies & English | 2008